

## WHEN YOU CHOOSE US TO HELP YOU BUY A HOME OR PROPERTY—

The logo for Newcastle Realty is a red square with the words "NEWCASTLE" and "REALTY" in white, stacked vertically. "NEWCASTLE" is in a larger font size than "REALTY".

NEWCASTLE  
REALTY

*This is what you can expect...*

- We will provide you with a Real Estate Brokerage Relationships form, and explain the important differences between being a “customer” and becoming a “client.”\*
- We will provide a copy of the Maine Real Estate Commission Offer and Counter Offer Guidelines.
- We will invest the time necessary to understand and become familiar with the type of home or property you seek and your timeline and goals.
- We will explain how the Multiple Listing Service works, and how we use it to find properties that meet your criteria.
- We will talk about your preferred methods of communicating, and establish a schedule for remaining in touch throughout the process.
- If requested, we will help educate you about the Lincoln County area, including services, schools, medical facilities, conservation groups, non-profit organizations, recreational facilities, and more.
- We will conduct research to identify potential properties, and then schedule and accompany you on property showings, and advise you throughout the process.
- When needed, we will prepare a comparative marketing analysis on properties you have identified as having serious potential, to develop an estimated value.
- When making an offer to purchase, we will explain all paperwork and answer your questions before signing.
- We will offer to arrange a consultation with a mortgage and financing professional, if requested.
- We will keep you apprised as we move from offer, to sales contract, to the closing. We will participate in scheduling and attending any inspections required by the contract.
- If requested, we will provide the names of reputable builders, systems and general contractors, painters, insurance providers, and other vendors.
- We will attend the closing with you, work on your behalf to ensure a smooth transaction, and we will continue to be available well after the sale is completed.

*\* Some of these services can only be provided if you are a client and we have your signed Buyer Representation agreement on file with Newcastle Realty. Without a signed agreement, we are only able to provide customer-level services, and we are prohibited from providing client-level services.*